

How does a Canadian mid-market operator actually run the vendor stack audit?

A complete two-day vendor stack audit workbook for 30-200 person Canadian oil and gas operators. Eight categories, 90 minutes each, structured prompts per category. The audit that surfaces 15-30% of invisible SaaS spend.

FOR: ALL FOUR ARCHETYPES (30-200 PEOPLE)

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How do you actually run the vendor stack audit?

A two-day structured audit framework that consistently surfaces 15-30% of SaaS spend that shouldn't be there. Eight categories, two hours each, captured back in budget within a quarter.

QUICK ANSWER

A two-day vendor stack audit for a 30-200 person Canadian operator runs across eight categories — identity, productivity, accounting, communications, sector tools, security, sales/marketing, orphans — at roughly 90 minutes per category. The audit surfaces 15-30% of SaaS spend that's gone unnoticed (duplicates, former-employee subscriptions, auto-renewed pilots) and produces a consolidation plan for 90-120 days of disciplined cleanup.

~3,500 words · Approx. 14-min read · Companion to The Operating System